

2020 CHRISTMAS GREENS

WASHINGTON FLORAL COAST BRANCH

HIAWATHA EVERGREEN

ORDER DEADLINE NOVEMBER 13TH

| WFS Code | DESCRIPTION | Pack | Case Price | 10+ Cases | 20+ Cases | ORDER QTY |
|----------|-------------------------------|------|------------|-----------|-----------|-----------|
| Boughs | | | | | | |
| XB101 | Noble 25# Case | case | \$42.00 | \$39.90 | \$37.80 | _____ |
| XB102 | Noble 25# Bale | bale | \$32.00 | \$30.40 | \$28.80 | _____ |
| XB103 | Noble Tips 25# Case | case | \$44.00 | \$41.80 | \$39.60 | _____ |
| XB201 | Silver 25# Case | case | \$41.00 | \$38.95 | \$36.90 | _____ |
| XB202 | Silver 25# Bale | bale | \$31.00 | \$29.45 | \$27.90 | _____ |
| XB203 | Silver Tips 25# Case | case | \$43.00 | \$40.85 | \$38.70 | _____ |
| XB301 | Assorted Boughs 30# Case | case | \$54.00 | \$51.30 | \$48.60 | _____ |
| XB302 | Assorted Boughs 45# Case | case | \$77.00 | \$73.15 | \$69.30 | _____ |
| XB308 | Assorted Boughs 15# Case | case | \$32.00 | \$30.40 | \$28.80 | _____ |
| XB401 | Douglas 25# Case | case | \$29.00 | \$27.55 | \$26.10 | _____ |
| XB402 | Douglas 25# Bale | bale | \$20.00 | \$19.00 | \$18.00 | _____ |
| XB403 | Douglas 20 x 2# Bunches | case | \$59.00 | \$56.05 | \$53.10 | _____ |
| XB501 | Shore Pine 20# Bunches | case | \$30.00 | \$28.50 | \$27.00 | _____ |
| XB503 | Shore Pine 20 x 2# Bunches | case | \$62.00 | \$58.90 | \$55.80 | _____ |
| XB601 | Red Cedar 20 x 2# Bunches | case | \$78.00 | \$74.10 | \$70.20 | _____ |
| XB602 | Red Cedar 25# Case | case | \$41.00 | \$38.95 | \$36.90 | _____ |
| XB603 | Coned Cedar 25# Case | case | \$41.00 | \$38.95 | \$36.90 | _____ |
| XB604 | Mountain Hemlock 25# Case | case | \$40.00 | \$38.00 | \$36.00 | _____ |
| XB701 | Princess Pine 5 x 10# Bunches | case | \$97.00 | \$92.15 | \$87.30 | _____ |
| XB703 | Princess Pine 25# Case | case | \$41.00 | \$38.95 | \$36.90 | _____ |
| XB704 | Princess Pine Tips 25# Case | case | \$46.00 | \$43.70 | \$41.40 | _____ |
| XB801 | Juniper 5 x 5# Bunches | case | \$44.00 | \$41.80 | \$39.60 | _____ |
| XB802 | Juniper 25# Case | case | \$35.00 | \$33.25 | \$31.50 | _____ |
| XB901 | Incense Cedar 10 x 2# Bunches | case | \$64.00 | \$60.80 | \$57.60 | _____ |
| XB902 | Incense Cedar 25# Case | case | \$57.00 | \$54.15 | \$51.30 | _____ |
| XB020 | P.O Cedar 20 x 2# Bunches | case | \$77.00 | \$73.15 | \$69.30 | _____ |



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| Decorations | | | | | | |
|-------------|------------------------------|-----|----------|----------|----------|-------|
| XD101 | Mixed Bunch 25 | 25 | \$117.00 | \$111.15 | \$105.30 | _____ |
| XD102 | Deluxe Diamond Swag | 12 | \$185.00 | \$175.75 | \$166.50 | _____ |
| XD103 | Noble Fir Cross | 6 | \$112.00 | \$106.40 | \$100.80 | _____ |
| XD104 | Ponderosa Cones | 150 | \$18.00 | \$17.10 | \$16.20 | _____ |
| XD105 | Door Charm | 12 | \$150.00 | \$142.50 | \$135.00 | _____ |
| XD106 | Suger Cones | 20 | \$27.00 | \$25.65 | \$24.30 | _____ |
| XD107 | Candle Ring | 12 | \$98.00 | \$93.10 | \$88.20 | _____ |
| XD108 | Candy Cane | 6 | \$102.00 | \$96.90 | \$91.80 | _____ |
| XD109 | Noble Arch | 4 | \$101.00 | \$95.95 | \$90.90 | _____ |
| XD111 | Jeffery Cones | 50 | \$44.00 | \$41.80 | \$39.60 | _____ |
| XD112 | Lodgepole Cones | 10 | \$139.00 | \$132.05 | \$125.10 | _____ |
| | 100/Bg - 10 Bg. | | | | | |
| XD113 | Traditional Door Swag | 12 | \$109.00 | \$103.55 | \$98.10 | _____ |
| | Decorations (cont) | | | | | |
| XD114 | Deluxe Log Basket | 6 | \$155.00 | \$147.25 | \$139.50 | _____ |
| | Centerpiece | | | | | |
| XD118 | Assorted Cones | 6 | \$35.00 | \$33.25 | \$31.50 | _____ |
| XD119 | Evergreen Bouquet | 20 | \$66.00 | \$62.70 | \$59.40 | _____ |
| XD120BC | Classic Centerpiece W/Candle | 6 | \$147.00 | \$139.65 | \$132.30 | _____ |
| XD121 | Noble Door Greeter | 25 | \$122.00 | \$115.90 | \$109.80 | _____ |
| XD123 | Basket Centerpiece | 6 | \$101.00 | \$95.95 | \$90.90 | _____ |
| XD127 | Christmas Tree Centerpiece | 4 | \$149.00 | \$141.55 | \$134.10 | _____ |
| XD131 | Sleigh Arrangement | 6 | \$141.00 | \$133.95 | \$126.90 | _____ |
| XD133 | Ponderosa Cones 10/Bg. | 20 | \$26.00 | \$24.70 | \$23.40 | _____ |
| XD135 | 8" Kissing Ball | 6 | \$170.00 | \$161.50 | \$153.00 | _____ |
| XD141 | Holly Centerpiece | 6 | \$95.00 | \$90.25 | \$85.50 | _____ |
| XD147 | 12" Orb | 7 | \$138.00 | \$131.10 | \$124.20 | _____ |
| XD148 | 14" Orb | 6 | \$150.00 | \$142.50 | \$135.00 | _____ |
| XD149 | Deluxe Centerpiece W/ Candle | 6 | \$108.00 | \$102.60 | \$97.20 | _____ |
| XD150 | Christmas Tree Wreath | 6 | \$180.00 | \$171.00 | \$162.00 | _____ |
| | 6/Bundle | | | | | |
| XD157 | Deluxe Noble Cross | 6 | \$125.00 | \$118.75 | \$112.50 | _____ |
| XD158 | Yuletide Hanging Basket | 4 | \$141.00 | \$133.95 | \$126.90 | _____ |
| XD166 | Lantern W/LED Candle | 8 | \$227.00 | \$215.65 | \$204.30 | _____ |



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| | | | | | | |
|-------|--------------------------------------|----|----------|----------|----------|-------|
| XDI67 | Birdhouse Centerpiece W/Cardinal | 8 | \$171.00 | \$162.45 | \$153.90 | _____ |
| XDI68 | Birch Log Centerpiece | 6 | \$186.00 | \$176.70 | \$167.40 | _____ |
| XDI69 | Wooden Sled Swag | 10 | \$282.00 | \$267.90 | \$253.80 | _____ |
| XDI70 | Mini Sweets Centerpiece | 12 | \$137.00 | \$130.15 | \$123.30 | _____ |
| XDI71 | Eucalyptus and Berry Centerpiece | 6 | \$139.00 | \$132.05 | \$125.10 | _____ |
| XDI73 | US Mailbox Centerpiece | 6 | \$172.00 | \$163.40 | \$154.80 | _____ |
| XDI74 | Winter Whimsies Centerpiece Asst. | 12 | \$231.00 | \$219.45 | \$207.90 | _____ |
| XDI78 | Santa Sack Arrangement | 15 | \$185.00 | \$175.75 | \$166.50 | _____ |
| XDI79 | Coal Bucket Centerpiece | 6 | \$165.00 | \$156.75 | \$148.50 | _____ |
| XDI82 | White Candle Lantern | 6 | \$235.00 | \$223.25 | \$211.50 | _____ |
| XDI84 | Cup of Cheer | 6 | \$164.00 | \$155.80 | \$147.60 | _____ |
| XDI91 | Noel Box Centerpiece | 8 | \$98.00 | \$93.10 | \$88.20 | _____ |
| XDI92 | Frosty's Hat Centerpiece | 8 | \$178.00 | \$169.10 | \$160.20 | _____ |
| XDI93 | Bronze Candle Lantern | 6 | \$248.00 | \$235.60 | \$223.20 | _____ |

Garlands

| | | | | | | |
|---------|-------------------------------|----|----------|----------|----------|-------|
| XG75C | Cedar 75ft Coil | 1 | \$76.00 | \$72.20 | \$68.40 | _____ |
| XG75CC | Cedar 75ft Coil | 1 | \$88.00 | \$83.60 | \$79.20 | _____ |
| XG75F | Douglas Fir 75ft Coil | 1 | \$56.00 | \$53.20 | \$50.40 | _____ |
| XG75FC | Douglas Fir 75ft Coil | 1 | \$69.00 | \$65.55 | \$62.10 | _____ |
| XG75M | Douglas & Cedar Mix 75ft Coil | 1 | \$68.00 | \$64.60 | \$61.20 | _____ |
| XG75MC | Douglas & Cedar 75ft Coil | 1 | \$81.00 | \$76.95 | \$72.90 | _____ |
| XG75P | Pine 75ft | 1 | \$86.00 | \$81.70 | \$77.40 | _____ |
| XG75PC | Pine & Cedar Mixed | 1 | \$82.00 | \$77.90 | \$73.80 | _____ |
| XG75PCC | Pine & Cedar Mixed | 1 | \$96.00 | \$91.20 | \$86.40 | _____ |
| XG10CC | Cedar 10ft Coils | 10 | \$128.00 | \$121.60 | \$115.20 | _____ |
| XG10M | Douglas & Cedar Mix 10ft Coil | 6 | \$63.00 | \$59.85 | \$56.70 | _____ |
| XG10MC | Douglas & Cedar 10ft Coil | 8 | \$93.00 | \$88.35 | \$83.70 | _____ |
| XG25N | Noble Garland 25ft Coil | 1 | \$48.00 | \$45.60 | \$43.20 | _____ |
| XG15CC | Cedar 15ft Coil | 6 | \$112.00 | \$106.40 | \$100.80 | _____ |
| XG25C | Cedar 25ft Coils | 3 | \$81.00 | \$76.95 | \$72.90 | _____ |
| XG25CC | Cedar 25ft Coils | 3 | \$94.00 | \$89.30 | \$84.60 | _____ |



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|---------|----------------------------|---|----------|---------|---------|-------|
| XG25PC | Pine & Cedar 25ft Coils | 3 | \$90.00 | \$85.50 | \$81.00 | _____ |
| XG25PCC | Pine & Cedar 25ft Coils | 3 | \$103.00 | \$97.85 | \$92.70 | _____ |
| XGI5M | Douglas & Cedar 15ft Coil | 4 | \$63.00 | \$59.85 | \$56.70 | _____ |
| XG25M | Douglas & Cedar 25ft Coil | 3 | \$76.00 | \$72.20 | \$68.40 | _____ |
| XG25MC | Douglas & Cedar 25ft Coils | 3 | \$89.00 | \$84.55 | \$80.10 | _____ |
| XG04MGC | 4ft Mantel Garlands | 4 | \$99.00 | \$94.05 | \$89.10 | _____ |

Vine Wreaths

| | | | | | | |
|--------|-----------------|---|----------|----------|----------|-------|
| XW00IC | 18" Vine Wreath | 6 | \$135.00 | \$128.25 | \$121.50 | _____ |
|--------|-----------------|---|----------|----------|----------|-------|

Noble Fir Wreaths

| | | | | | | |
|--------|-------------------|----|----------|----------|----------|-------|
| XWI10 | 16" OD With Cones | 12 | \$125.00 | \$118.75 | \$112.50 | _____ |
| XWI01 | 20" OD | 6 | \$67.00 | \$63.65 | \$60.30 | _____ |
| XWI01C | 20" OD | 12 | \$145.00 | \$137.75 | \$130.50 | _____ |
| XWI02 | 24" OD | 6 | \$86.00 | \$81.70 | \$77.40 | _____ |
| XWI02C | 24" OD | 12 | \$185.00 | \$175.75 | \$166.50 | _____ |
| XWI08 | 28" OD | 6 | \$108.00 | \$102.60 | \$97.20 | _____ |
| XWI03 | 32" OD | 4 | \$88.00 | \$83.60 | \$79.20 | _____ |
| XWI04 | 40" OD | 3 | \$97.00 | \$92.15 | \$87.30 | _____ |
| XWI05 | 48" OD | 3 | \$129.00 | \$122.55 | \$116.10 | _____ |
| XWI06 | 60" OD | 1 | \$87.00 | \$82.65 | \$78.30 | _____ |
| XWI07 | 72" OD | 1 | \$124.00 | \$117.80 | \$111.60 | _____ |

Silver Fir Wreaths

| | | | | | | |
|--------|--------|----|----------|----------|----------|-------|
| XW201 | 20" OD | 6 | \$63.00 | \$59.85 | \$56.70 | _____ |
| XW201C | 20" OD | 12 | \$136.00 | \$129.20 | \$122.40 | _____ |
| XW202 | 24" OD | 6 | \$82.00 | \$77.90 | \$73.80 | _____ |
| XW202C | 24" OD | 12 | \$177.00 | \$168.15 | \$159.30 | _____ |

Mixed Wreaths W/Cones

| | | | | | | |
|--------|--------|----|----------|----------|----------|-------|
| XW301 | 20" OD | 6 | \$81.00 | \$76.95 | \$72.90 | _____ |
| XW301C | 20" OD | 12 | \$172.00 | \$163.40 | \$154.80 | _____ |
| XW302 | 24" OD | 6 | \$101.00 | \$95.95 | \$90.90 | _____ |
| XW302C | 24" OD | 12 | \$215.00 | \$204.25 | \$193.50 | _____ |
| XW308 | 28" OD | 6 | \$128.00 | \$121.60 | \$115.20 | _____ |



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|---------|-------------------|---|----------|----------|----------|-------|
| XW303 | 32" OD | 4 | \$101.00 | \$95.95 | \$90.90 | _____ |
| XW304 | 40" OD | 3 | \$116.00 | \$110.20 | \$104.40 | _____ |
| XW305 | 48" OD | 3 | \$147.00 | \$139.65 | \$132.30 | _____ |
| XW306 | 60" OD | 1 | \$98.00 | \$93.10 | \$88.20 | _____ |
| XW307 | 72" OD | 1 | \$137.00 | \$130.15 | \$123.30 | _____ |
| XWS302C | 24" Square Wreath | 6 | \$141.00 | \$133.95 | \$126.90 | _____ |

Juniper Wreaths

| | | | | | | |
|--------|--------|----|----------|----------|----------|-------|
| XW801 | 20" OD | 6 | \$78.00 | \$74.10 | \$70.20 | _____ |
| XW801C | 20" OD | 12 | \$166.00 | \$157.70 | \$149.40 | _____ |
| XW802 | 24" OD | 6 | \$110.00 | \$104.50 | \$99.00 | _____ |
| XW802C | 24" OD | 12 | \$233.00 | \$221.35 | \$209.70 | _____ |
| XW808 | 28" OD | 6 | \$138.00 | \$131.10 | \$124.20 | _____ |

Go Greener Products

| | | | | | | |
|--------|-------------------------------------|----|----------|----------|----------|-------|
| XGGI01 | GoGreener Centerpiece W/Candle | 6 | \$139.00 | \$132.05 | \$125.10 | _____ |
| XGGI02 | GoGreener Grab 'N Go Centerpiece | 12 | \$168.00 | \$159.60 | \$151.20 | _____ |

Season of Elegance Products

| | | | | | | |
|----------|---------------------------------------|----|----------|----------|----------|-------|
| XZW24002 | 24" OD Berry Christmas Wreath | 10 | \$345.00 | \$327.75 | \$310.50 | _____ |
| XZW24005 | 24" OD Countryside Wreath | 10 | \$298.00 | \$283.10 | \$268.20 | _____ |
| XZW24011 | 24" OD Cinnamon Spice Wreath | 10 | \$314.00 | \$298.30 | \$282.60 | _____ |
| XZW24012 | 24" OD Eucalyptus and Berry Wreath | 10 | \$279.00 | \$265.05 | \$251.10 | _____ |
| XZW24013 | 24" OD Vintage Lantern Wreath | 10 | \$322.00 | \$305.90 | \$289.80 | _____ |
| XZW24014 | 24" OD Assorted 2 of ea. SOE | 10 | \$314.00 | \$298.30 | \$282.60 | _____ |



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Holly

| | | | | | | |
|--------|----------------------------------|----|---------|---------|---------|-------|
| X3HO5G | 5# Green Holly | 1 | \$21.00 | \$19.95 | \$18.90 | _____ |
| X3HO5V | 5# Variegated Holly | 1 | \$22.00 | \$20.90 | \$19.80 | _____ |
| X3HI0G | 10# Green Holly | 1 | \$39.00 | \$37.05 | \$35.10 | _____ |
| X3HI0V | 10# Variegated Holly | 1 | \$44.00 | \$41.80 | \$39.60 | _____ |
| XHI6G | Sleeved Green Holly 5 Stems | 16 | \$82.00 | \$77.90 | \$73.80 | _____ |
| XHI6V | Sleeved Variegated Holly 5 Stems | 16 | \$82.00 | \$77.90 | \$73.80 | _____ |
| XHI6A | Sleeved Assorted Holly 5 Stems | 16 | \$82.00 | \$77.90 | \$73.80 | _____ |

Special Market Items In Display Boxes

| | | | | | | |
|--------|--|----|----------|----------|----------|-------|
| XGI0CD | Garland Display Box - 10 Foot Cedar Garland | 10 | \$146.00 | \$138.70 | \$131.40 | _____ |
| XW30ID | Wreath Display Box - Mixed Wreath With Cones | 12 | \$189.00 | \$179.55 | \$170.10 | _____ |
| XW302P | Wreath Display Bow Box - Mixed Wreath With Cones | 12 | \$226.00 | \$214.70 | \$203.40 | _____ |
| XWI0ID | Noble Fir Wreath Display Box | 12 | \$160.00 | \$152.00 | \$144.00 | _____ |
| XDI4ID | Holly Centerpiece Display Box | 12 | \$188.00 | \$178.60 | \$169.20 | _____ |
| XDI49D | Deluxe Centerpiece Display Box | 12 | \$214.00 | \$203.30 | \$192.60 | _____ |
| XDI70D | Mini Sweets Centerpieces | 16 | \$202.00 | \$191.90 | \$181.80 | _____ |

CUSTOMER NAME: _____

DELIVERY DATE: _____



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